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ILM SARCHASHMALARI

Jurnal O‘zbekiston Respublikasi Oliy ta’lim, fan va innovatsiyalar vazirligi huzuridagi Oliy attestatsiya komissiyasining FILOLOGIYA, FALSAFA, FIZIKA-MATEMATIKA hamda PEDAGOGIKA fanlari bo‘yicha doktorlik dissertatsiyalari asosiy ilmiy natijalarini chop etish tavsiya etilgan ilmiy nashrdir.

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individuals were having trouble understanding the lengthy sentences and were getting weary of it had to spend extra time searching the dictionary for the definitions of the words since they were unsure of what they meant. Lack of vocabulary comprehension and reading comprehension skills appear to be the root causes of this difficulty, which impacts the student's understanding of the text. Poor reading skills were the second factor contributing to pupils' reading comprehension difficulties. According to the results, some participants struggled to comprehend the material, identify the key ideas, and regularly became perplexed when they came across unknown terms. The third factor that affected students' difficulty in reading comprehension was the lack of concentration. The findings revealed that noise from classmates and fatigue interfered with their concentration making it difficult to pay attention to lessons. Their lack of focus on reading was also triggered by the complexity of the terms in their readings.

V.Conclusion. The primary determinants of reading comprehension were briefly summarized in this article. There is disagreement over the most crucial elements because comprehension is so complicated.The experts do, however, tend to concur that children require regular instruction in order to acquire morpheme phoneme correspondence and phonological awareness. Since both phonics and phonological awareness deal with the relationship between sounds and words, they are closely related. Research indicates that morphological knowledge affects spelling and reading comprehension as well. The findings of the study demonstrate that morphological awareness aids in text comprehension. The degree to which morphological awareness and reading comprehension are strongly correlated appears to depend on both the age group and the language itself.According to every study, comprehensive training in both phonological and morphological awareness should be a part of reading education.

The final two factors were classified as external, whereas the first three were classified as internal. First, due to their restricted vocabulary and dependence on dictionaries, children struggled to understand lengthy sentences. Second, they relied on word-by-word translation and used inefficient reading techniques, particularly when it came to recognizing key ideas. Third, the intricacy of some concepts, buddy distractions, and exhaustion all interfered with their ability to focus. Fourth, they had issues with their home environment, such as little parental participation, parental constraints, and limited parental assistance. Lastly, they ran into problems with the educational setting, such as limited dictionary access, language difficulties, a lack of visual aids, and a shortage of relevant teaching resources.

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TRANSFORMING TRADITIONAL TEACHING THROUGH ESP

Annotation. *The present article explores traditional teaching and new ways of teaching Business English. Readers can learn about new methods of teaching English through English for specific purposes framework. The author highlights the importance of Business English in the globalized society and suggests PEST as a useful tool to teach Business English. Political, economic, social and technological aspects of PEST are investigated in this paper.*

Keywords: *ESP, Business English, traditional teaching, PEST.*

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ESP ORQALI AN'ANAVIY O'QITISH USULINI SHAKLLANTIRISH

Annotatsiya. *Ushbu maqola an'anaviy o'qitish va biznes ingliz tilini o'qitishning yangi usullarini o'rganadi. O'quvchilar aniq maqsadlar uchun ingliz tilini ingliz tili orqali o'qitishning yangi usullari bilan tanishishlari mumkin. Muallif globallashgan jamiyatda biznes ingliz tilining ahamiyatini ta'kidlaydi va PESTni biznes ingliz tilini o'rgatish uchun foydali vosita sifatida taklif qiladi. Ushbu maqolada PESTning siyosiy, iqtisodiy, ijtimoiy va texnologik jihatlari ko'rib chiqiladi.*

Kalit so'zlar: *ESP, tijoriy maqsadlarda ingliz tili, an'anaviy o'qitish, PEST.*

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ТРАНСФОРМАЦИЯ ТРАДИЦИОННОГО ОБУЧЕНИЯ С ПОМОЩЬЮ ESP

Аннотация. *В данной статье рассматриваются традиционные методы обучения и новые способы обучения деловому английскому языку. Читатели могут узнать о новых методах обучения английскому языку через рамки английского языка для специальных целей. Автор подчеркивает важность делового английского языка в глобализованном обществе и предлагает PEST в качестве полезного инструмента для обучения деловому английскому языку. В данной статье исследуются политические, экономические, социальные и технологические аспекты PEST.*

Ключевые слова: *ESP, деловой английский, традиционное обучение, PEST.*

Introduction. Traditional English teaching methods have often focused on grammatical rules, but many linguists have recognized that these approaches are outdated and yield poor results in real-world language usage. In response, there has been a significant shift toward more communicative and functional approaches, especially in the realm of Business English and professional communication. As a result, there was a growing need to redesign teaching methods to better meet the evolving demands of learners. People in various professions required specific English language skills tailored to their fields. This led to the development of the English for Specific Purposes (ESP) system.

Literature review. ESP focuses on equipping individuals with the necessary language skills and vocabulary for their professional roles. It is a more targeted, goal-oriented approach that moves away from teaching language in a general or academic context, focusing instead on the specialized needs of learners in various fields. The subjects covered by ESP are vast, including fields such as Scientific English, Technical English, Tourism English, Medical English, and Business English, among others. Business English, in particular, has become one of the most common areas within ESP, especially for non-native English speakers. Proficiency in Business English enables individuals to work effectively in English-speaking environments and engage in international business activities.

The Importance of Business English in the Global Market. As the global economy becomes increasingly interconnected, Business English has grown in importance. Professionals in fields ranging from finance to marketing, technology to healthcare, are required to use English proficiently for tasks such as writing reports, negotiating deals, and making presentations. Business English not only equips individuals with the vocabulary needed to engage in formal business settings but also provides knowledge of the specific structures, tones, and registers appropriate for different contexts.

Some of the primary contexts in which Business English is used include:

- Business Meetings: English is often the primary language used in multinational meetings. Effective communication in such contexts is crucial for building relationships, establishing trust, and driving business outcomes.
- Sales Presentations: A significant part of Business English involves learning how to present products and services persuasively to potential clients or investors.
- Negotiations: Business negotiations require a specific set of vocabulary and strategies, from discussing terms and conditions to addressing objections and reaching compromises.
- Business Correspondence: Email and letter writing in a business context demand clarity, professionnalism, and accuracy in language.
- Business Reports and Executive Summaries: These documents require precise, concise language and a formal tone to convey information effectively to stakeholders.

Analysis. To comprehend Business English fully, one must acquire the appropriate vocabulary. In fact, even native speakers may struggle with some of the specialized terms and expressions, especially when dealing with complex technical or economic issues.

PEST Analysis: A Gateway to Understanding the Business Environment. One key tool used to teach Business English, particularly in higher education settings, is PEST (Political, Economic, Social, and Technological) analysis, a method that evaluates the macroeconomic factors affecting businesses. This analysis helps students better understand the external factors influencing a company's operations and strategy. It is especially useful in contexts where business decisions must take into account the broader economic and political landscape.

PEST analysis provides a structured way to evaluate political, economic, social, and technological influences that could shape a company's potential for success. Let's explore how this method can be applied to real-world business environments using examples from different regions, like Uzbekistan.

Political Factors in Business. Political stability is a critical factor in establishing and maintaining successful business ventures. Uzbekistan, for example, is a country known for its stable political environment, which provides a secure foundation for businesses looking to enter the market. The government's pro-business policies, along with the absence of significant political unrest, make Uzbekistan an attractive option for foreign investments. In contrast, countries with political instability, such as Syria, may face significant challenges. Political instability in Syria, marked by frequent changes in leadership and civil unrest, makes it difficult for businesses to operate smoothly, hindering their ability to achieve long-term success.

Economic Factors and Their Impact on Business. Economic conditions, including factors like inflation, unemployment, and GDP growth, play a pivotal role in shaping business operations. For instance, Uzbekistan has not experienced significant economic recessions in recent years, which is positive for businesses. The country's unemployment rate of 11.1% (as of September 2020) reflects a growing workforce that, while facing some challenges, still has significant potential. A lower unemployment rate typically correlates with a higher level of purchasing power, which benefits businesses selling consumer goods.

By comparison, the United States' unemployment rate reached a staggering 14.7% in April 2020, during the height of the COVID-19 pandemic. This large portion of the population without stable income directly affects consumer spending, thus influencing the types of goods and services that businesses offer.

Additionally, inflation rates and currency fluctuations must be monitored carefully by companies to ensure their prices remain competitive while still maintaining profitability. Understanding these economic dynamics allows businesses to make more informed decisions on pricing, product development, and market expansion.

Social Factors: Demographics and Workforce Trends. The social aspect of PEST analysis takes into account demographic trends, education levels, cultural shifts, and changing attitudes towards work. In Uzbekistan, for instance, a significant portion of the population (58.9%) is of working age, with 30.5% under the age of 30 (Sputniknews, 2020). This demographic trend is a major opportunity for companies looking to hire young talent or expand their businesses in a workforce-rich country. In contrast, other nations, particularly in the developed world, face challenges related to aging populations and shrinking workforces.

These social factors influence labor availability, skills development, and consumer behavior, making it essential for businesses to understand the local context before making strategic decisions.

Technological Factors in Modern Business. On the technological front, Uzbekistan has been making strides in developing its IT sector, which is transforming industries by providing more efficient ways to perform tasks. Automation, artificial intelligence, and digital tools are reducing the need for manual labor and increasing overall productivity. For example, the widespread adoption of automation in manufacturing has allowed businesses to lower production costs, increase output, and remain competitive in a rapidly changing market.

The technological landscape is constantly evolving, and businesses that are quick to adopt new technologies are likely to outperform competitors who lag behind. Understanding the technological trends in a given market helps businesses prepare for future disruptions and capitalize on emerging opportunities.

The Role of PEST Analysis in Business English Education. Using PEST analysis in Business English classes provides multiple benefits. Firstly, students gain an expanded business vocabulary by learning terms like inflation, unemployment rate, coup d'état, demographics, and population aging, all of which are essential components of the analysis but might be unfamiliar to many learners. These terms are not just theoretical; they are used to describe real-world phenomena that affect businesses across different sectors.

Secondly, evaluating these factors helps students develop critical thinking and analytical skills. As they sift through information, students learn to distinguish between relevant and irrelevant details, sharpening their ability to analyze complex situations. This helps them not only understand theoretical concepts but also apply them in practical scenarios.

Lastly, students gain experience in applying specialized vocabulary in real-world contexts. Instead of memorizing words in isolation, they use them in discussions, reports, and case studies, reinforcing their understanding and ability to use business-related language appropriately. For example, in class discussions, students might analyze how technological advancements affect global businesses and use terms like "automation," "digitization," and "sustainability" in their analysis.

Broader Applications of PEST Analysis. Beyond its use in Business English education, PEST analysis is invaluable for professionals working in various industries. Entrepreneurs, executives, and policymakers use PEST analysis regularly to assess the potential for market entry, evaluate risks, and plan for future developments. The approach can also be applied to more specific subfields, such as Environmental Analysis, which evaluates how environmental changes (such as climate change or resource depletion) might influence business strategies.

Furthermore, international companies entering new markets often use PEST analysis to understand the regulatory environment, assess cultural compatibility, and evaluate the technological infrastructure of a potential region. By including these global considerations in their analyses, businesses can mitigate risks and maximize their opportunities for growth.

Conclusion. In conclusion, the shift toward English for Specific Purposes (ESP), particularly Business English, has transformed the way we approach language learning. As businesses become more global, the need for specific linguistic skills in areas like negotiations, reports, and presentations has never been more crucial. PEST analysis serves as an effective tool in understanding the business environment, teaching students how to analyze complex factors that affect businesses and how to use specialized vocabulary appropriately.

Through these methods, students not only improve their language proficiency but also develop the critical thinking and analytical skills needed to succeed in the global marketplace. By integrating subject-specific vocabulary and real-world applications into the classroom, Business English courses are preparing the next generation of professionals to navigate the challenges and opportunities of a rapidly changing world.

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